

# **FBO Leadership Meeting**

**November 27, 2007**

**1:30 PM at the CC WIB**

## **Attendees:**

Linda Winfield  
Anthony Lingo  
Rev. James Jones  
Rev. Tony Evans (by phone)  
Fr Joe Messina  
Rev. Rodney Roland  
Gary Divens  
Robin Widing  
Melody Dickinson  
Steve Fittante  
Peter Bilton

## **Staff**

Leona Tanker  
Carole Misinkavitch  
Donna Johnston

Linda Winfield opened the meeting with a welcome to everyone. Rev. Jones led the group in prayer.

## **Update**

The WIB filed the Concept of Operations to the DOT and is available to everyone. It gives a good over view of the TMCC project as well as who is involved.

## **Discussion of the Incentive Matrix (handout)**

Robin Widing gave a general overview of the incentive matrix. Comments/suggestions included:

- Insurance
  - City and/or County, with City covering trips in the City
  - With the City being self insured what would that look like?
  - Need to talk to the Risk Assessor or the Insurance Commissioner
  - The endorsement from top City administration this would be achievable; get approval from the Insurance Commission and Judge Davis
  - Need a proposal that defines the FBO Foundation Collaborative which needs to be approved by the Insurance Commission, then it comes under the City's insurance coverage
  - How limiting a threshold is \$1 million of insurance; premium based on time offering service – less time lower premium
  - Negotiate a group rate for the \$1 million insurance policy

- Explore the no fee affect on insurance premium
- Need to know what and where FBO's will be traveling
- Talk to someone who knows about insurance and the possibilities of group insurance; possibly to someone who insures some of the nonprofit transportation services, e.g. SenHan – ask who insures them
- Depending on risk factors City and County may be able to absorb this
- Reduced Gas
  - FBO billed by City for gas at 35 to 50% less for gas from City pumps
  - Need an endorsement from the City
  - Gas would not be limited to only non-Church trips
  - The issue that there may be capacity constraints on how much gas can be provided at a reduced rate was raised; however, Tony Lingo expressed that he did not think this would be an issue.
- Vehicle Maintenance
  - City and/or County endorsement needed to use facilities at a reduced rate
  - Need to know City and County capacity; can they handle all or just some; if just some then spread it out equitably based on number of vehicles and hours each FBO is bringing to the table
  - Also talk of using the Camden County Tech School
  - Need to know the FBOs who will participate and size of the Collaborative fleet
  - Caution on over promising to the FBOs
- Driver Training
  - Add NJ Transit to list for filling empty seats in classes; Bob Koska made the offer at the last Technical Task Force meeting; he also noted that if there are enough people interested they will bring trainings to Camden; the website for information on the NJT trainings is: [www.njcttp.org](http://www.njcttp.org)

#### Discussion of the Transportation Provider Reference Matrix

- Though trips would be fee free to the customer, there is potential for Medicaid and JARC dollars
- Stipends for drivers

#### Next Steps

Need to obtain buy-in from key ministries and constituencies in Camden City. The Leadership Group will be expanded to include Rev. Anderson, Rev. Garcia and Rev. Martinez.

In the meantime, the WIB will update its faith-based concept paper to reflect agreements made in this meeting. Additionally, it will begin to lay out the collaborative structure and what it might look like.

The faith-based organizations were also asked to begin thinking about their levels of interest, as well as what services they might want to provide. This will help us adjust the model to best meet the needs of FBOs.